

Sandra H. Goff

Associate Professor of Economics, Bates College

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Education

University of Maine , Orono, Maine	2015
PhD, Ecology and Environmental Sciences	
Research Specialization in Evolutionary and Behavioral Economics	
Edmund S. Muskie School of Public Service, University of Southern Maine , Portland, Maine	2011
Master of Community Planning & Development – Land Use & Environment Specialization	
School of Policy, Planning & Development, University of Southern California , Los Angeles, California	2005 – 2006 (transferred)
Colby College , Waterville, Maine	1998
Bachelor of Arts, Economics, minor in Mathematics	

Teaching Appointments

Associate Professor of Economics, Bates College	2022 – present
Good: The Study & Practice of Prosocial Behavior, Experimental Economics	
Associate Professor of Economics, Skidmore College	2021 – 2022
Assistant Professor of Economics, Skidmore College	2015 – 2021
Statistical Methods, Behavioral Economics, Experimental Economics, Intro to Microeconomics, Environmental Economics, Evolutionary Economics, Human Dilemmas, Good: The Study & Practice of Human Cooperation	
Faculty Fellow, Economics Department, Colby College	2014 – 2015
Principles of Microeconomics, Evolutionary Economics	
Instructor, School of Economics, University of Maine	2013 – 2014
Introduction to Economics	

Peer-Reviewed Journal Articles and Book Chapters

Ifcher, J., Zarghamee, H., & Goff, S.H. Happiness in the Lab: What Can Be Learned about Subjective Well-Being from Experiments? In Klaus F. Zimmermann (Ed.), *Handbook of Labor, Human Resources and Population Economics*. Springer (Forthcoming).

Goff, S.H. (2021). "A Test of Willingness to Pay as Penance in the Demand for Ethical Consumption." *Journal of Behavioral and Experimental Economics* 94 (October): 101744.

Goff, S.H., Noblet, C.L., Anthony, J.R. (2021). "Economic Valuation as a Communication Device for Environmental Philanthropy: Evidence from the Lab and Field." *Land Economics* (August).

Goff, S.H. & Noblet, C.L. (2018). "Efficient, but Immoral?: Assessing Market Attitudes as Multidimensional." *Economics Letters* 170 (September): 96-99.

Goff, S.H., Waring, T.M., & Noblet, C.L. (2017). "Does Pricing Nature Reduce Monetary Support for Conservation?: Evidence from Donation Behavior in an Online Experiment." *Ecological Economics* 141 (November): 119-26.

Waring, T.M., Goff, S.H., & Smaldino, P.E. (2017). "The Coevolution of Economic Institutions and Sustainable Consumption via Cultural Group Selection." *Ecological Economics*, 131(January), 524-32.

Waring, T.M., Kline, M.A., Brooks, J., Goff, S.H., Gowdy, J., Janssen, M.A., Smaldino, P.E., & Jacquet, J. (2015). "A Multilevel Evolutionary Framework for Sustainability Analysis." *Ecology & Society*, 20(2), 34.

Waring, T.M. & Goff, S.H. (2014). "Coordination, Cooperation and the Ontogeny of Group-Level Traits" [commentary on Smaldino]. *Behavioral and Brain Sciences*, 37(3), 278-279.

Waring, T.M., Goff, S.H., McGuire, J., Moore, Z.D. & Sullivan, A. (2014). "Cooperation across Organizational Boundaries: Experimental Evidence from a Major Sustainability Science Project." *Sustainability*, 6, 1171-1190.

Book Sections/Chapters & Reports

Goff, S. H. (2021). Strategies for Successful Cooperation. In T. K. Shackelford & V. A. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. Springer International Publishing.

Goff, S. (2010). Beacon: Lighting the Way toward Climate Neutrality at the University of Southern Maine: The Wishcamper Center Pilot Project. In *New England Environmental Finance Center. Sustainable Portland: Implementation Series 3. (Series Report #11-04)*. Community Planning and Development Program, Muskie School of Public Service, Portland, Maine: New England Environmental Finance Center.

Manuscripts Under Review & Working Papers

Sucker Aversion in Charitable Giving (*Revising*)

Support for Bigger Government: The Principle-Implementation Gap and COVID-19 *with John Ifcher, Homa Zarghamee, Alex Reents, & Patrick Wade (Under Review)*

Economic Framing of Gun Violence Increases Support for Gun Control *with Hatoon Mushasha (Class of 2019) (Revising)*

Sucker Aversion and Responsibility Aversion are Two Sides of the Same Coin (*Working Paper*)

Conference Presentations & Invited Lectures (*Presentations conducted by coauthor(s) in italics*)

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| 2022 | <i>97th Annual Western Economic Association International Conference, Portland, Oregon</i>
<i>"Philanthropy to Save the World: Insights For and From Environmental Charities", Virtual Science of Philanthropy Initiative Seminar Series</i>
Special ESA Meeting, Economic Science Association
Discussant, ASSA 2022 Annual Meeting, Association for the Study of Generosity in Economics Session |
| 2021 | <i>96th Annual Western Economic Association International Conference, Virtual</i>
<i>ASSA 2021 Annual Meeting, Association for the Study of Generosity in Economics Session on New Economics of Charitable Giving, Virtual Conference</i> |
| 2020 | <i>Science of Philanthropy Initiative – Philanthropy Innovations Conference, Virtual Conference</i> |
| 2019 | <i>Advances with Field Experiments Conference, School of Economics, University of Chicago</i>
<i>Science of Philanthropy Initiative – Philanthropy Innovations Conference, School of Economics, University of Chicago</i>
<i>New England Experimental Economics Workshop, UMass Amherst</i>
<i>Paul Volcker Symposium in Behavioral Economics, Maxwell School, Syracuse University (Invited)</i> |
| 2018 | <i>School of Economics, University of Maine (Invited)</i>
<i>Advances with Field Experiments, Boston University Questrom School of Business/ School of Economics, University of Chicago</i>
<i>93rd Annual Western Economic Association International Conference</i>
<i>New England Experimental Economics Workshop, UMass Amherst</i> |
| 2017 | <i>Conference on Behavioral and Experimental Economics Methods and Applications to Agri-environmental Policy</i>
<i>Advances with Field Experiments Conference, School of Economics, University of Chicago</i>
<i>Science of Philanthropy Initiative – Philanthropy Innovations Conference, School of Economics, University of Chicago</i> |

	<i>Cultural Evolution Society Inaugural Conference, Max Planck Institute</i>
	92 nd Annual Western Economic Association International Conference
	New England Experimental Economics Workshop, Middlebury College
2016	87 th Annual Southern Economics Association Conference
	91 st Annual Western Economic Association International Conference
	International Society for Ecological Economics Conference
2015	School of Economics Seminar Series, University of Maine
	Sustainability Solutions Initiative, University of Maine
2014	Maine Economics Conference
2013	Maine EPSCoR Conference
	<i>The Computational Social Science Society of the Americas (CSSSA) 2013 Conference</i>
2012	School of Economics Seminar Series, University of Maine
	Maine EPSCoR Conference 2012
	American Planning Association (APA) National Conference
	Complex Adaptive Systems Workshop, University of Maine
2006	PropX: Inventing the Next Los Angeles, a program of UCLA CityLab
	<i>PAD: Points Allocated Development</i>
	Presentation to city officials, real estate developers, architects and public as part of contest to address methods for improving quality of life for residents and increasing for-sale affordable housing within the City of Los Angeles.

Academic Service

<i>Referee:</i> Nature: Human Behaviour, Journal of Economic Behavior and Organization, Ecological Economics, International Journal of the Commons, Sustainability, Ecological Modelling, Complex Adaptive Systems Modelling, Games, Sustainability Science, Anthropocene	
Environmental Studies Steering Committee, <i>Skidmore College</i>	Fall 2021 – Spring 2022
Honors Examiner – Swarthmore College (Environmental Economics)	Spring 2021
Department of Economics, Microeconomics Search Committee, Chair, <i>Skidmore College</i>	Spring/Summer 2021
Curriculum Committee, <i>Skidmore College</i>	Aug 2020 – May 2022
Department of Economics, Assessment Project, <i>Skidmore College</i>	Dec 2019 – Jan. 2020
Associate Chair, Department of Economics, <i>Skidmore College</i>	Sep 2019 – May 2022
External Graduate Faculty of the School of Economics, University of Maine	Mar 2018 – present
Thesis Committee Member for Master's Student, Afton Hupper (2019)	
Institutional Review Board, <i>Skidmore College</i>	Sep 2017 – May 2022
Department of Economics, Microeconomics Search Committee, <i>Skidmore College</i>	Sep 2017 – May 2018
First Year Experience 2017, Summer Reading Committee, <i>Skidmore College</i>	Jan – Sep 2017
Honors Forum Council, <i>Skidmore College</i>	Jan 2017 – May 2017
Institutional Review Board, Economics Liaison, <i>Skidmore College</i>	Sep 2016 – May 2022
Department of Computer Science, Search Committee – External Member, <i>Skidmore College</i>	Fall 2016 – Spring 2017
Environmental Studies Steering Committee, <i>Skidmore College</i>	Spring 2016
Science, Technology & Society Advisory Committee, <i>Colby College</i>	2014 – 2015

Workshops & Other Activities

New England Complex Systems Institute, Cambridge, Massachusetts	2012
Participant in Winter School complex systems science and modeling intensive	

Grants & Fellowships

Faculty Student Summer Research Program Grant, <i>Skidmore College</i>	Summer 2021
Faculty Student Summer Research Program Grant, <i>Skidmore College</i>	Summer 2020
Faculty Development Grant, <i>Skidmore College</i>	Jan-May 2020
Faculty Development Grant, <i>Skidmore College</i>	May-Dec 2019
Sabbatical Enhancement Award, <i>Skidmore College</i>	2018-2019 Academic Year
Faculty Student Summer Research Program Grant, <i>Skidmore College</i>	Summer 2017
Faculty Development Grant, <i>Skidmore College</i>	Spring 2017
Faculty Research Initiative Grant (w/Christopher Mann, Political Science), <i>Skidmore College</i>	2016
Fellowship in Human Cooperation & Socio-Ecological Systems Dynamics <i>Supported by NSF award EPS-0904155 to Maine EPSCoR at the University of Maine</i>	2011 – 2014
Maine EPSCoR – Sustainability Solutions Initiative Supplemental Research Grant, Sustainability Solutions Initiative, <i>University of Maine</i>	2013
Graduate Student Government Grant, <i>University of Maine</i>	2012, 2014

Previous Research Appointments

Doctoral Research Fellow, Sustainability Solutions Initiative/School of Economics, Human Cooperation & Socio-Ecological Systems Dynamics University of Maine <i>Supervisor: Timothy Waring</i>	2011 – 2015
Graduate Research Assistant, Sustainability Solutions Initiative, Sustainable Urban Regions Project (SURP) Edmund S. Muskie School of Public Service, University of Southern Maine <i>Supervisor: Charles Colgan</i>	2009 – 2011

Honors & Awards

Edith Patch Award, <i>Friends of Dr. Edith Marion Patch, University of Maine</i>	2015
Outstanding Contribution to Sustainability Research by a Graduate Student, <i>University of Maine, Senator George J. Mitchell Center for Sustainability Solutions</i>	2014
Executive Director Award, <i>Edmund S. Muskie School of Public Service</i>	2011